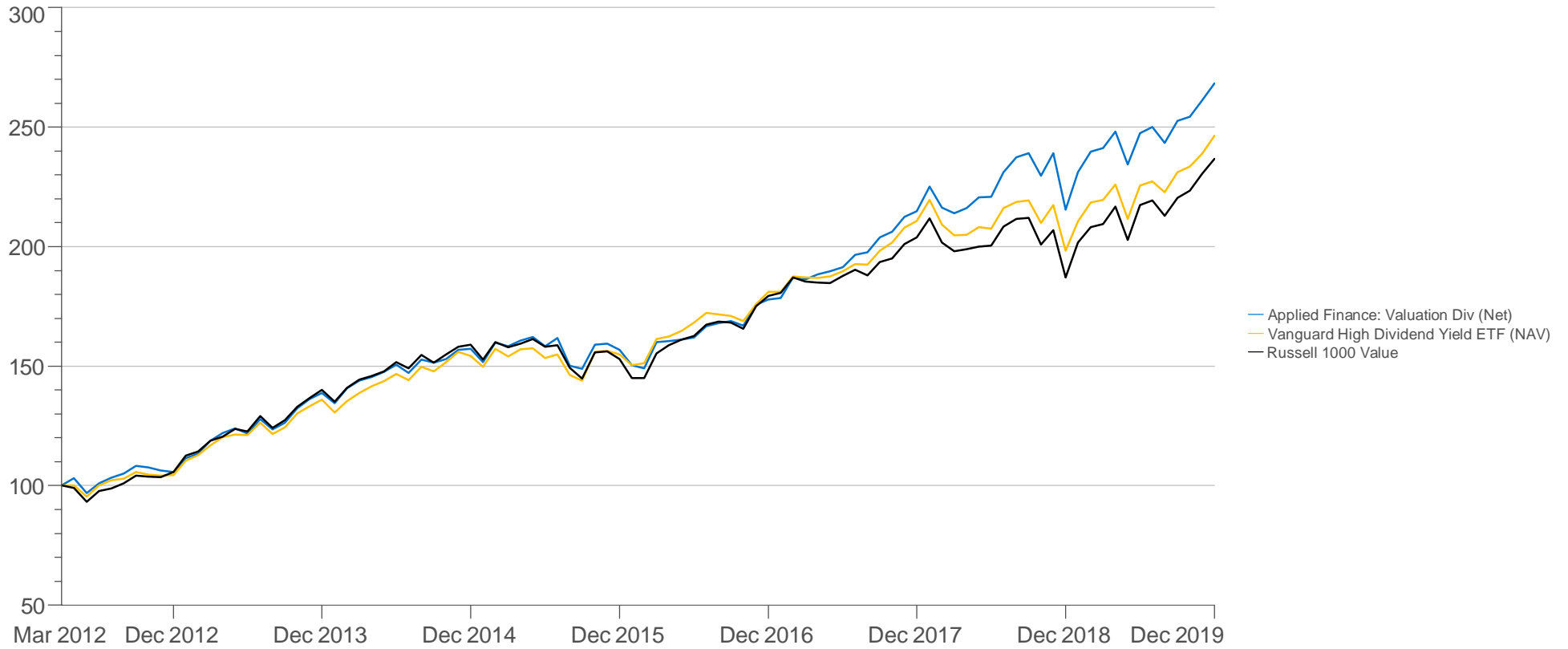


# Manager Performance

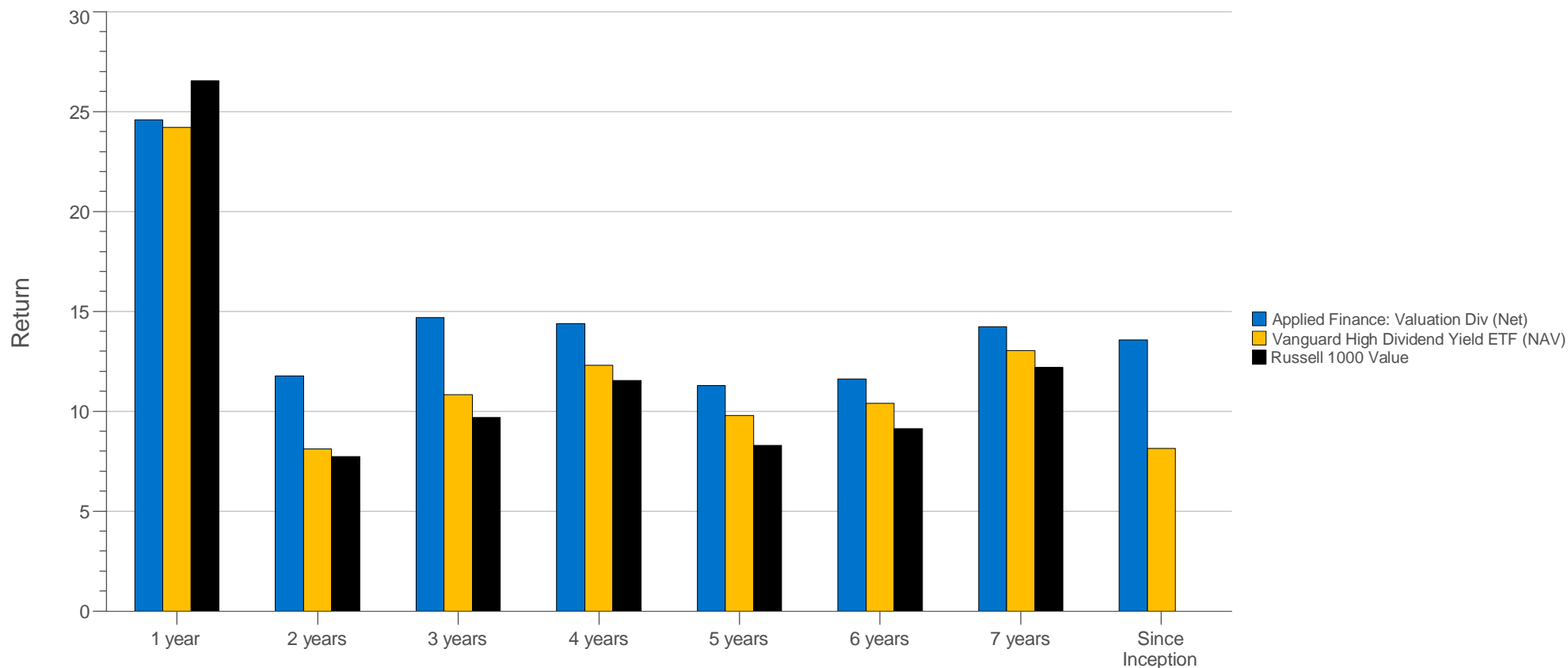
April 2012 - December 2019 (Single Computation)



|  | Portfolio Performance |                       |             | vs. Russell 1000 Value       |                              |            |                        |                        |                    |
|--|-----------------------|-----------------------|-------------|------------------------------|------------------------------|------------|------------------------|------------------------|--------------------|
|  | Annualized Return (%) | Cumulative Return (%) | Std Dev (%) | Annualized Excess Return (%) | Cumulative Excess Return (%) | Info Ratio | Significance Level (%) | Explained Variance (%) | Tracking Error (%) |
| Applied Finance: Valuation Div (Net)   | 13.58                 | 168.31                | 10.75       | 1.82                         | 31.56                        | 0.55       | 91.79                  | 91.30                  | 3.30               |
| Vanguard High Dividend Yield ETF (NAV) | 12.33                 | 146.31                | 10.33       | 0.57                         | 9.57                         | 0.20       | 70.63                  | 93.84                  | 2.82               |

## Manager vs Benchmark: Return

April 2012 - December 2019 (not annualized if less than 1 year)



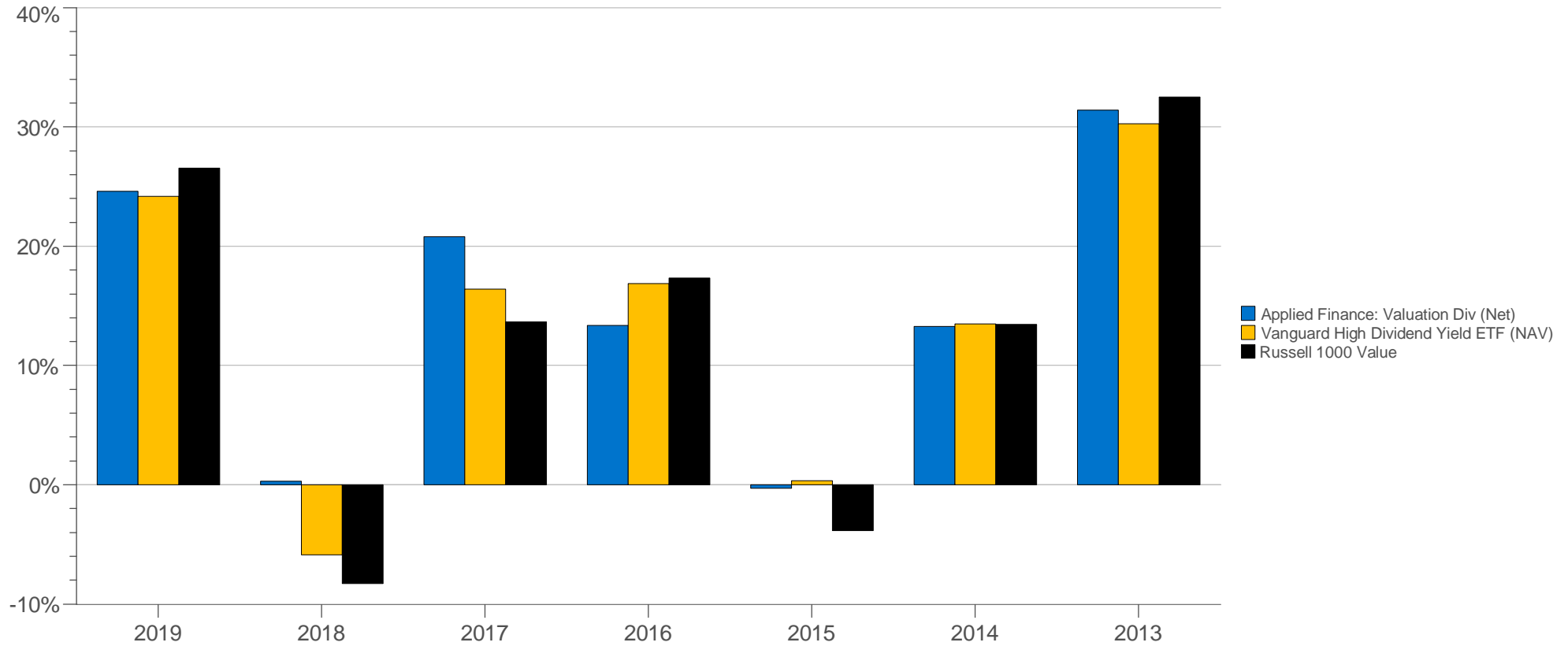
## Manager vs Benchmark: Return

April 2012 - December 2019 (not annualized if less than 1 year)

|  | 1 year | 2 years | 3 years | 4 years | 5 years | 6 years | 7 years | Since Inception |
|--|--------|---------|---------|---------|---------|---------|---------|-----------------|
| Applied Finance: Valuation Div (Net)   | 24.58% | 11.77%  | 14.70%  | 14.37%  | 11.28%  | 11.61%  | 14.24%  | 13.58%          |
| Vanguard High Dividend Yield ETF (NAV) | 24.20% | 8.12%   | 10.82%  | 12.30%  | 9.80%   | 10.40%  | 13.04%  | 8.13%           |
| Russell 1000 Value                     | 26.54% | 7.74%   | 9.68%   | 11.55%  | 8.29%   | 9.13%   | 12.20%  | N/A             |

# Calendar Year Return

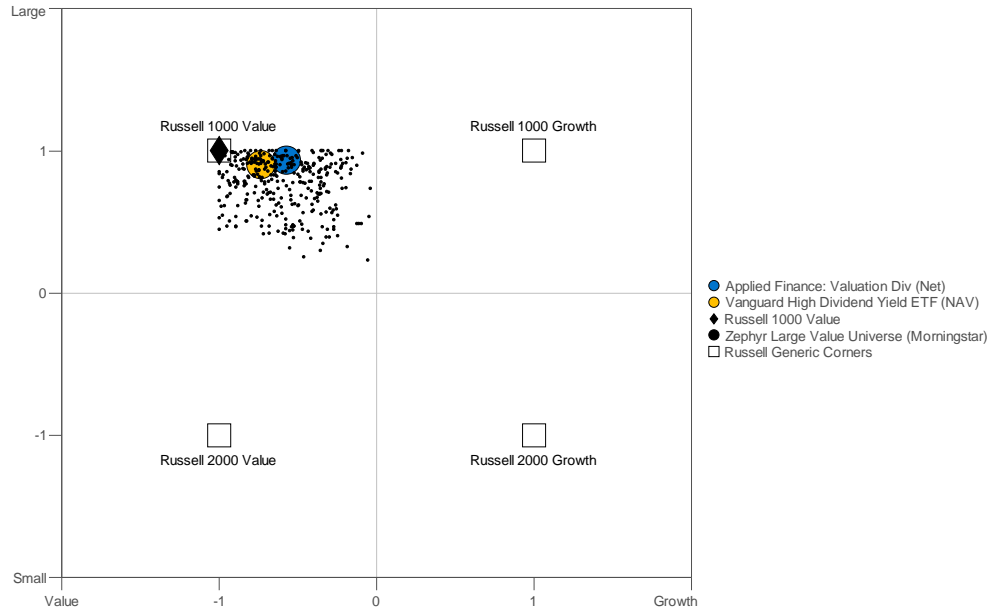
As of December 2019



|  | 2019   | 2018   | 2017   | 2016   | 2015   | 2014   | 2013   |
|--|--------|--------|--------|--------|--------|--------|--------|
| Applied Finance: Valuation Div (Net)   | 24.58% | 0.28%  | 20.79% | 13.38% | -0.29% | 13.29% | 31.39% |
| Vanguard High Dividend Yield ETF (NAV) | 24.20% | -5.87% | 16.42% | 16.87% | 0.33%  | 13.47% | 30.26% |
| Russell 1000 Value                     | 26.54% | -8.27% | 13.66% | 17.34% | -3.83% | 13.45% | 32.53% |

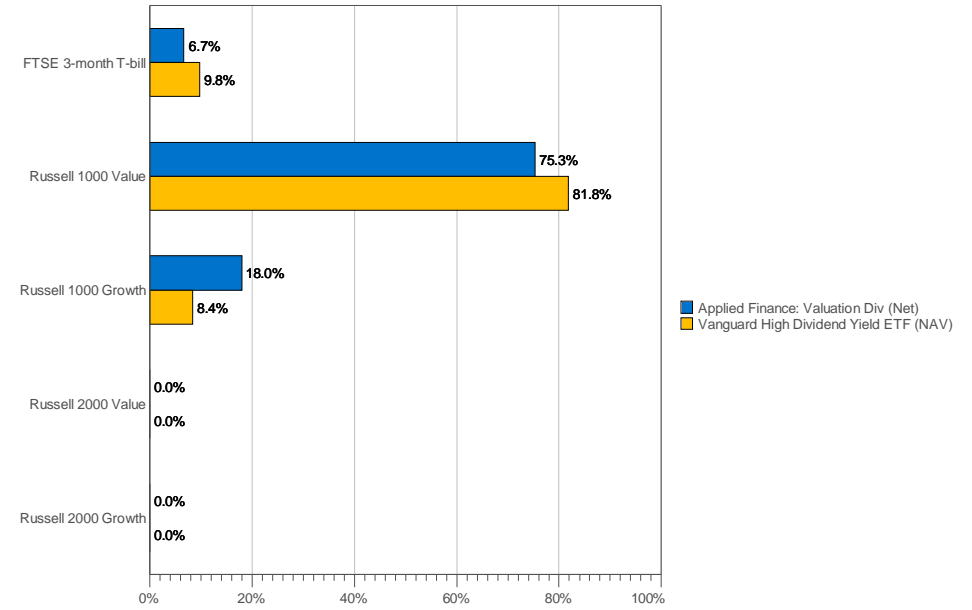
## Manager Style

April 2012 - December 2019 (Single Computation)



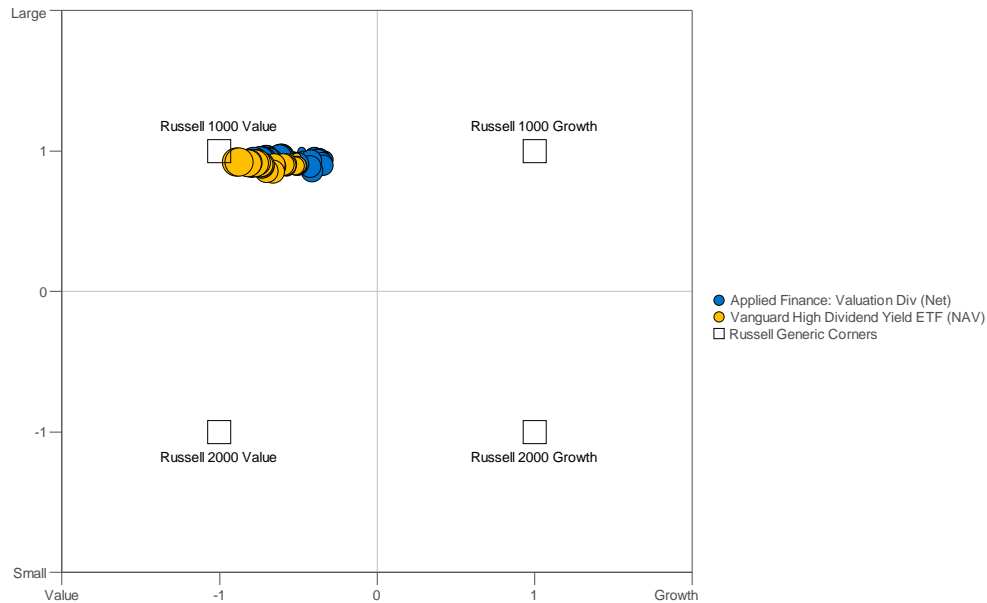
## Asset Allocation

April 2012 - December 2019 (Single Computation)



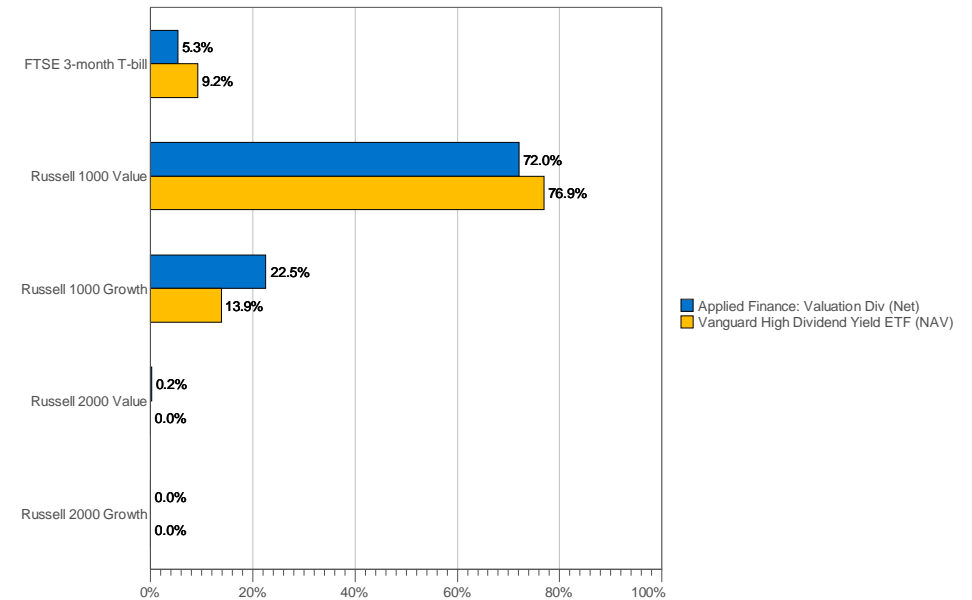
## Manager Style

April 2012 - December 2019 (36-Month Moving Windows, Computed Monthly)



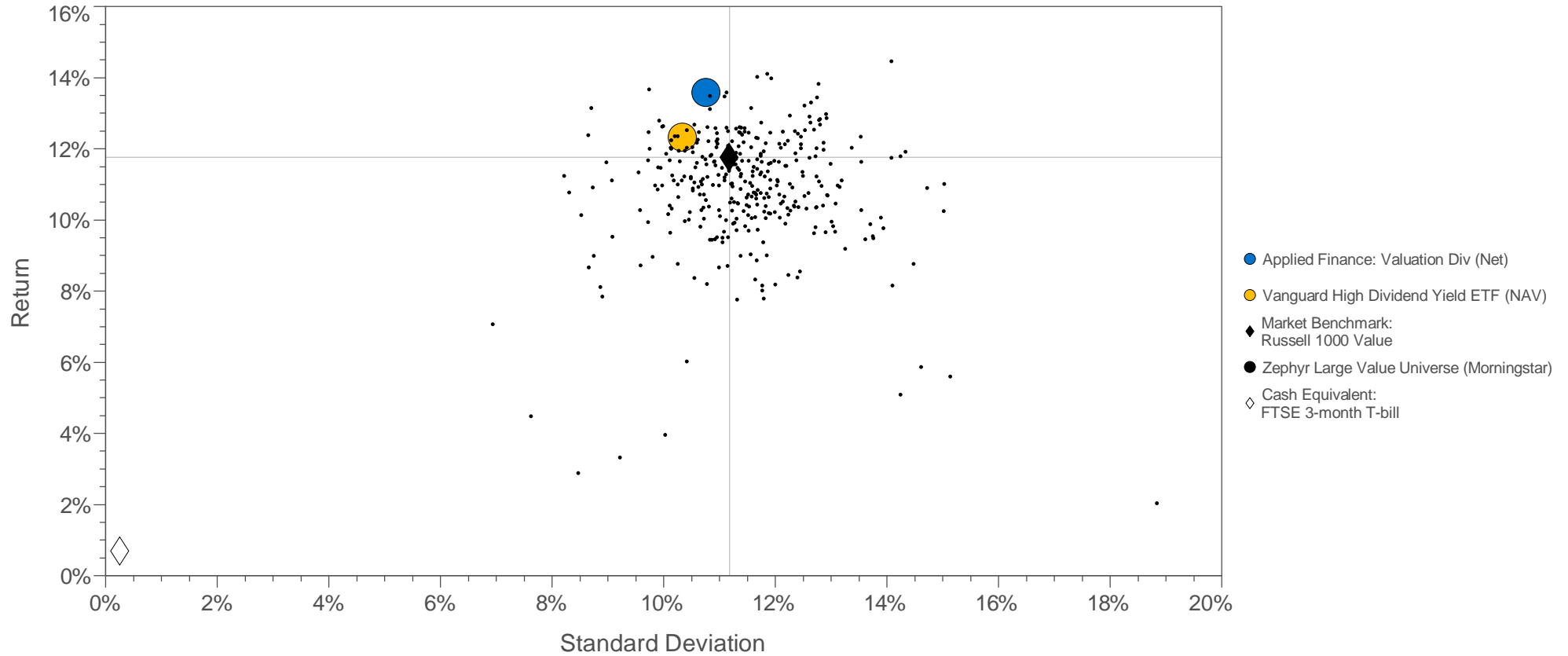
## Asset Allocation

April 2012 - December 2019 (36-Month Moving Windows, Computed Monthly)



# Risk / Return

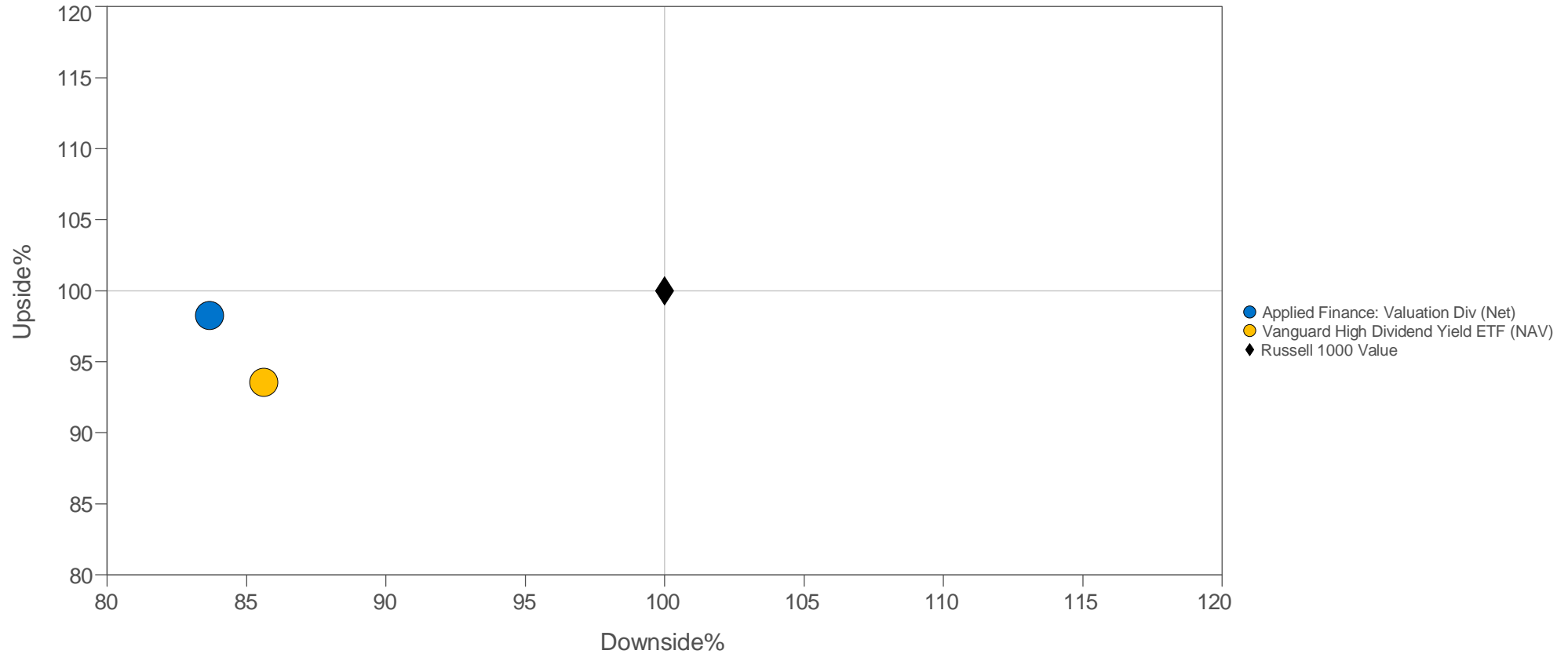
April 2012 - December 2019 (Single Computation)



|  | Return (%) | Std Dev (%) | Downside Risk (%) | Beta vs. Market | Alpha vs. Market (%) | R-Squared vs. Market (%) | R-Squared vs. Style (%) | Sharpe Ratio | Tracking Error vs. Market (%) | Observs. |
|--|------------|-------------|-------------------|-----------------|----------------------|--------------------------|-------------------------|--------------|-------------------------------|----------|
| Applied Finance: Valuation Div (Net)   | 13.58      | 10.75       | 8.20              | 0.9195          | 2.57                 | 91.30                    | 92.73                   | 1.1985       | 3.2972                        | 93       |
| Vanguard High Dividend Yield ETF (NAV) | 12.33      | 10.33       | 7.76              | 0.8954          | 1.67                 | 93.84                    | 94.34                   | 1.1270       | 2.8165                        | 93       |
| Russell 1000 Value                     | 11.76      | 11.17       | 8.44              | 1.0000          | 0.00                 | 100.00                   | 100.00                  | 0.9905       | 0.0000                        | 93       |

## Upside / Downside

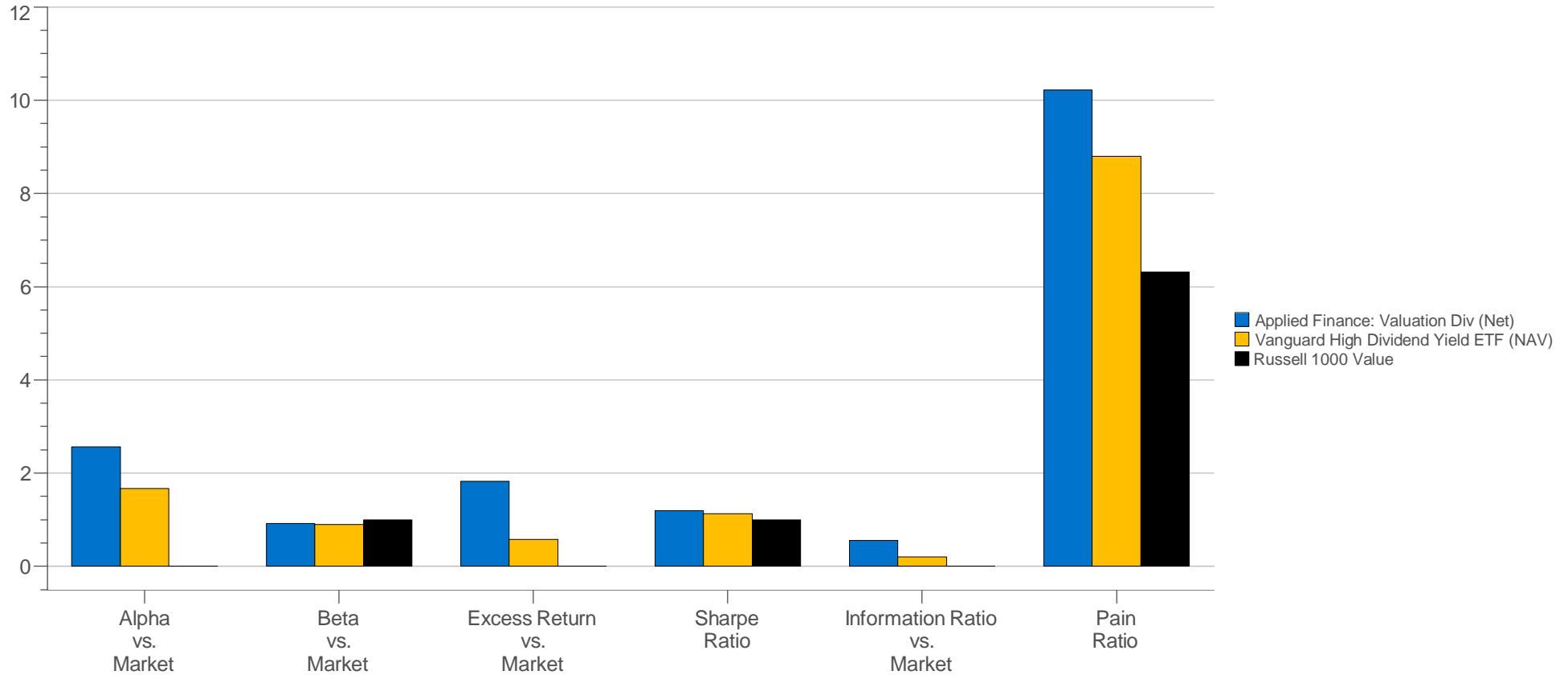
April 2012 - December 2019 (Single Computation)



|  | # of Months |      | Average Return (%) vs. Market |             | Month (%) |       | 1-Year (%) |       | Market Benchmark (%) |              |           |
|--|-------------|------|-------------------------------|-------------|-----------|-------|------------|-------|----------------------|--------------|-----------|
|  | Up          | Down | Up Market                     | Down Market | Best      | Worst | Best       | Worst | Up Capture           | Down Capture | R-Squared |
| Applied Finance: Valuation Div (Net)   | 68          | 25   | 2.61                          | -2.18       | 7.32      | -9.96 | 31.39      | -6.62 | 98.3                 | 83.7         | 91.30     |
| Vanguard High Dividend Yield ETF (NAV) | 63          | 30   | 2.50                          | -2.25       | 8.35      | -8.77 | 30.26      | -5.87 | 93.5                 | 85.6         | 93.84     |
| Russell 1000 Value                     | 64          | 29   | 2.65                          | -2.69       | 7.78      | -9.60 | 32.71      | -9.41 | 100.0                | 100.0        | 100.00    |

### Multi-Statistic

April 2012 - December 2019



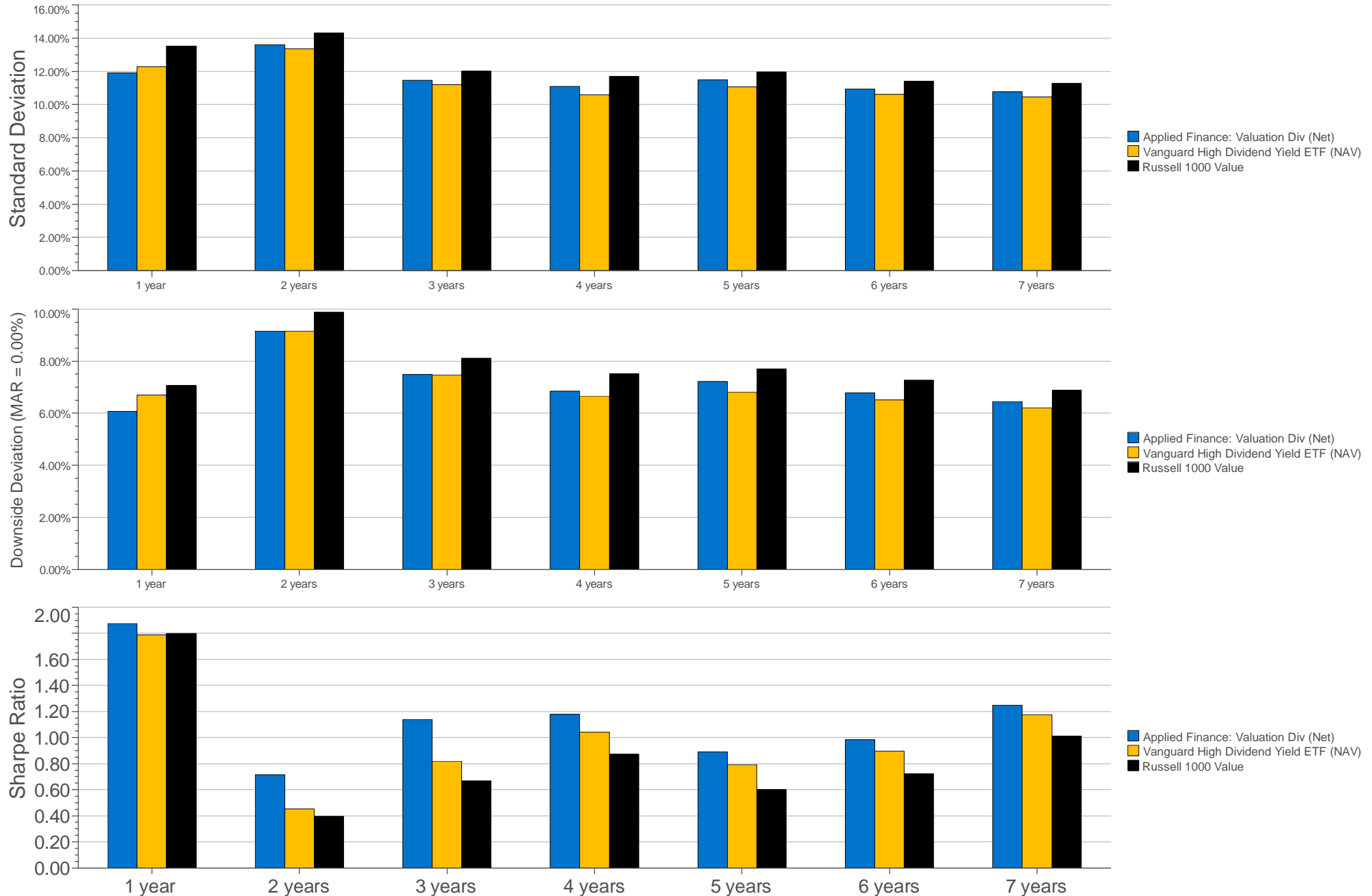
### Multi-Statistic (Custom Table)

April 2012 - December 2019: Summary Statistics

|  | Alpha vs. Market | Beta vs. Market | Excess Return vs. Market | Sharpe Ratio | Information Ratio vs. Market | Pain Ratio |
|--|------------------|-----------------|--------------------------|--------------|------------------------------|------------|
| Applied Finance: Valuation Div (Net)   | 2.57%            | 0.92            | 1.82%                    | 1.20         | 0.55                         | 10.22      |
| Vanguard High Dividend Yield ETF (NAV) | 1.67%            | 0.90            | 0.57%                    | 1.13         | 0.20                         | 8.80       |
| Russell 1000 Value                     | 0.00%            | 1.00            | 0.00%                    | 0.99         | 0.00                         | 6.32       |

# Manager vs Benchmark: Multi-Statistic

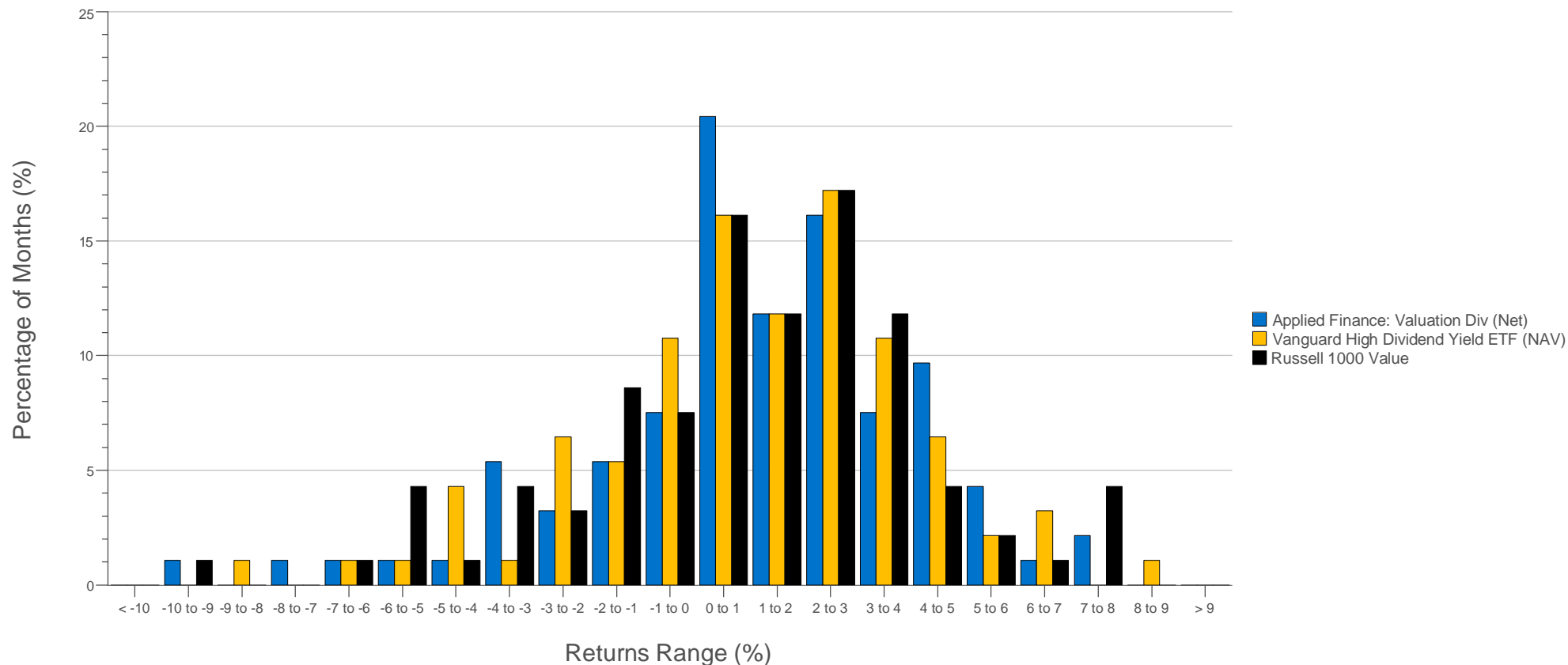
April 2012 - December 2019 (not annualized if less than 1 year)





# Histogram of Returns

April 2012 - December 2019

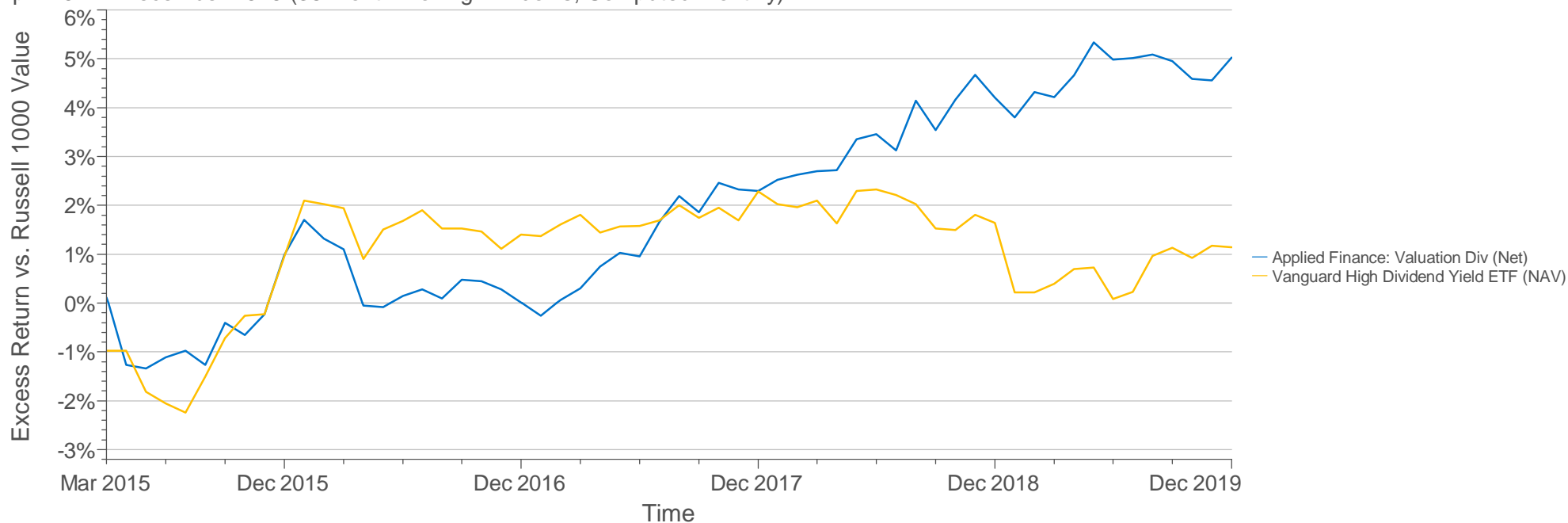


## Histogram of Returns (Custom Table)

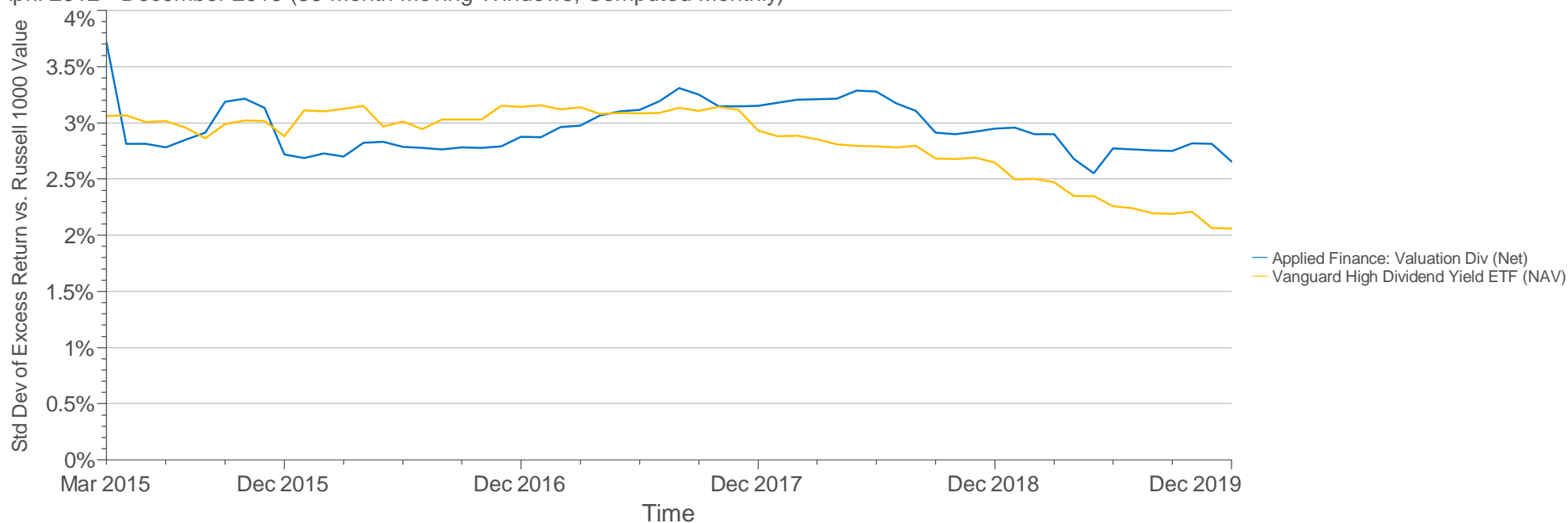
April 2012 - December 2019: Summary Statistics

|  | Skewness | Kurtosis | Standard Deviation | # of Down Periods | Average Down Return | Downside Deviation (MAR = 0.00%) | # of Up Periods | Average Up Return | Upside Deviation (MAR = 0.00%) | Omega (MAR = 0.00%) | Sortino Ratio (MAR = 0.00%) |
|--|----------|----------|--------------------|-------------------|---------------------|----------------------------------|-----------------|-------------------|--------------------------------|---------------------|-----------------------------|
| Applied Finance: Valuation Div (Net)   | -0.74    | 1.30     | 10.75%             | 25                | -2.79%              | 6.51%                            | 68              | 2.55%             | 9.32%                          | 2.49                | 2.09                        |
| Vanguard High Dividend Yield ETF (NAV) | -0.53    | 0.87     | 10.33%             | 30                | -2.26%              | 6.14%                            | 63              | 2.58%             | 8.96%                          | 2.40                | 2.01                        |
| Russell 1000 Value                     | -0.55    | 0.84     | 11.17%             | 29                | -2.69%              | 6.89%                            | 64              | 2.65%             | 9.36%                          | 2.17                | 1.71                        |

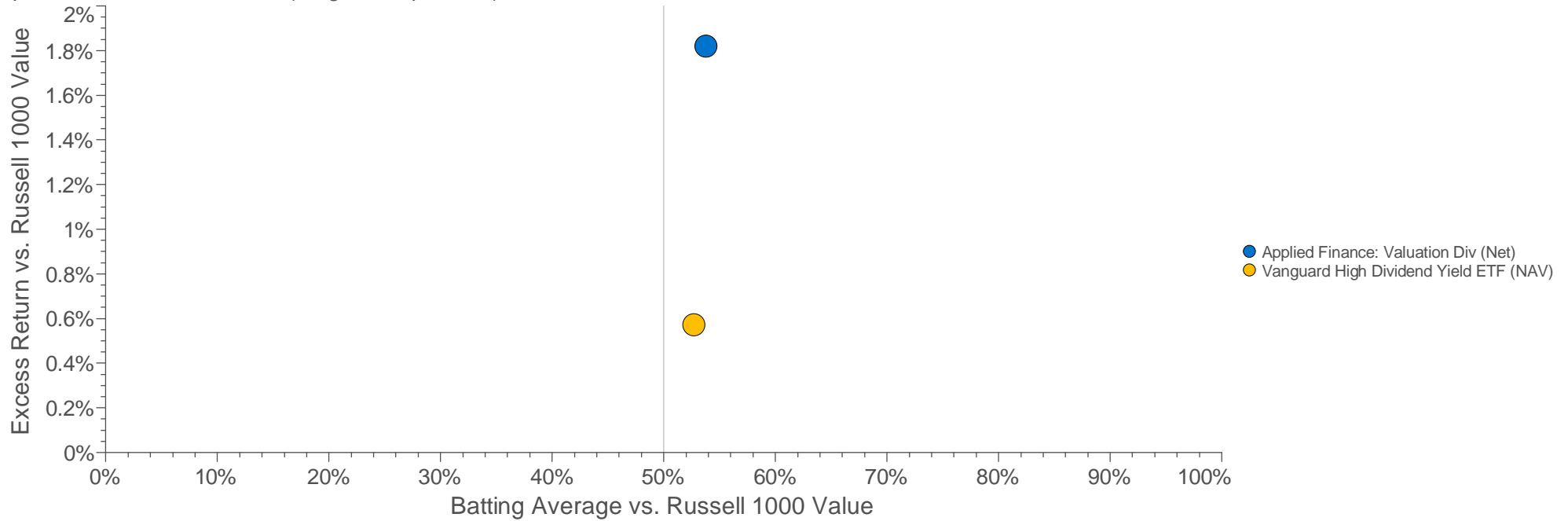
Excess Return vs. Market Benchmark / Time  
 April 2012 - December 2019 (36-Month Moving Windows, Computed Monthly)



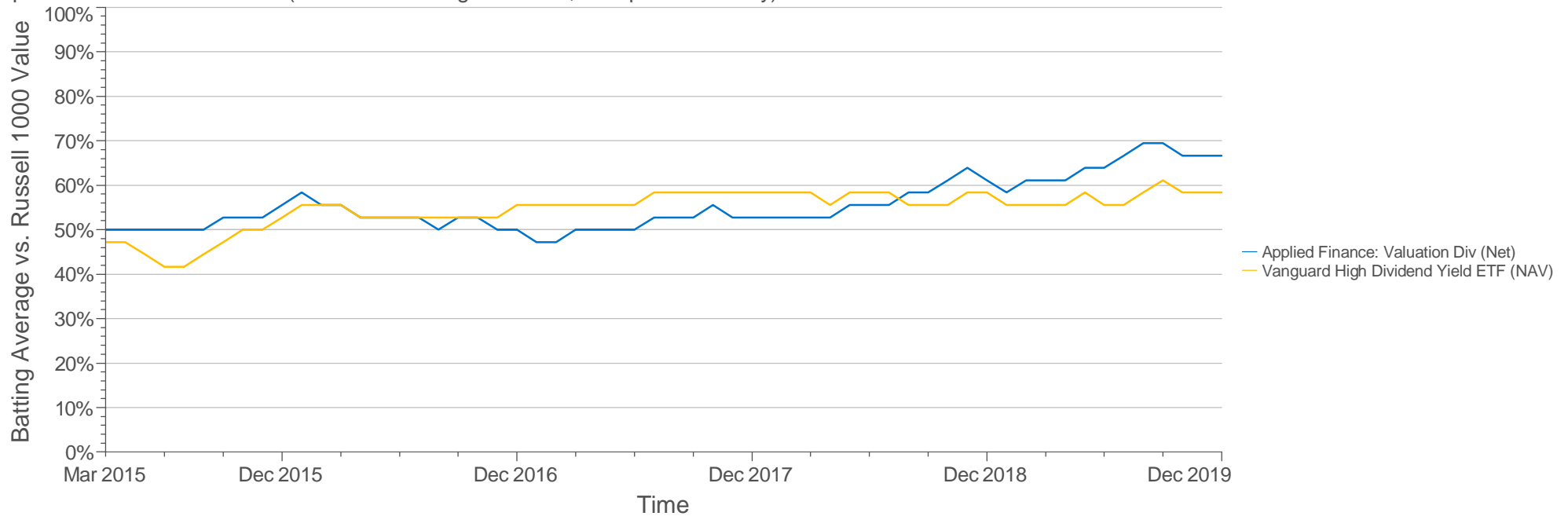
Std Dev of Excess Return vs. Market Benchmark / Time  
 April 2012 - December 2019 (36-Month Moving Windows, Computed Monthly)



Excess Return vs. Market Benchmark / Batting Average vs. Market Benchmark  
 April 2012 - December 2019 (Single Computation)

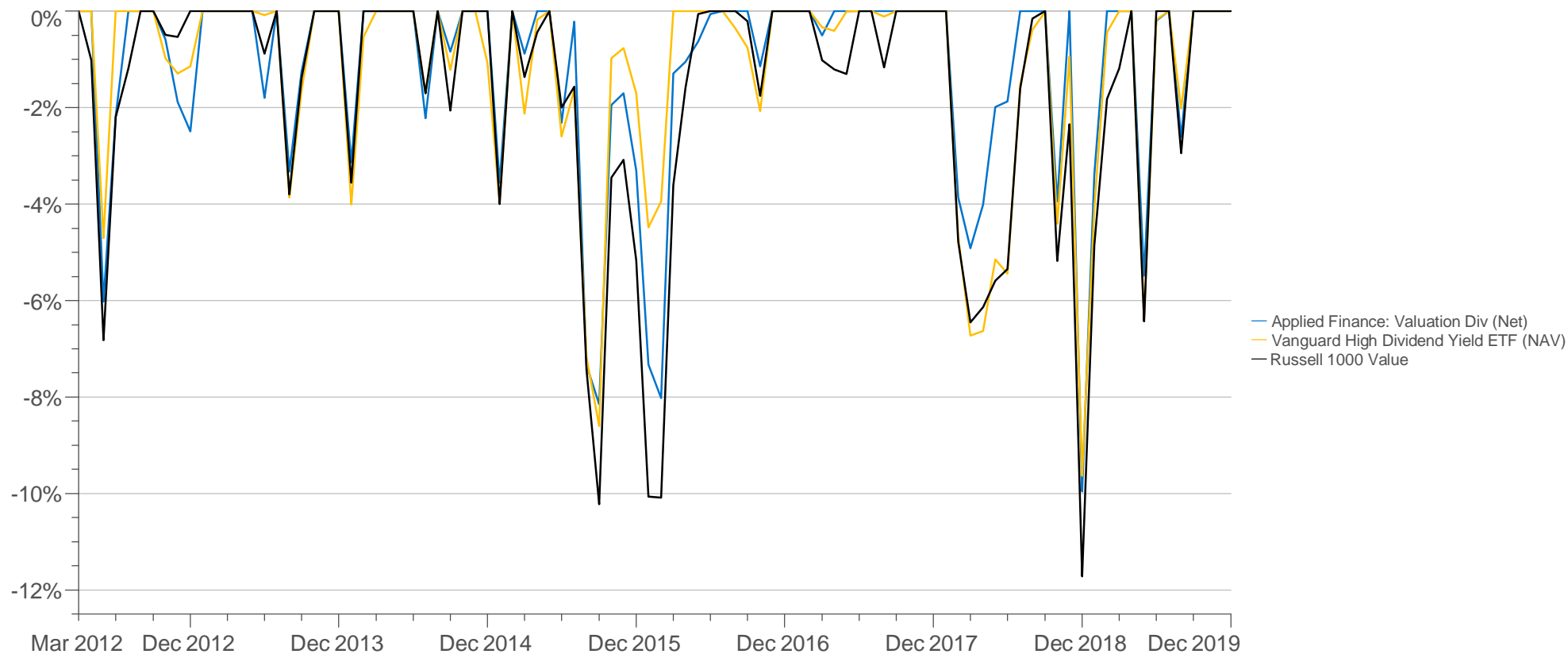


Batting Average vs. Market Benchmark / Time  
 April 2012 - December 2019 (36-Month Moving Windows, Computed Monthly)



# Drawdown

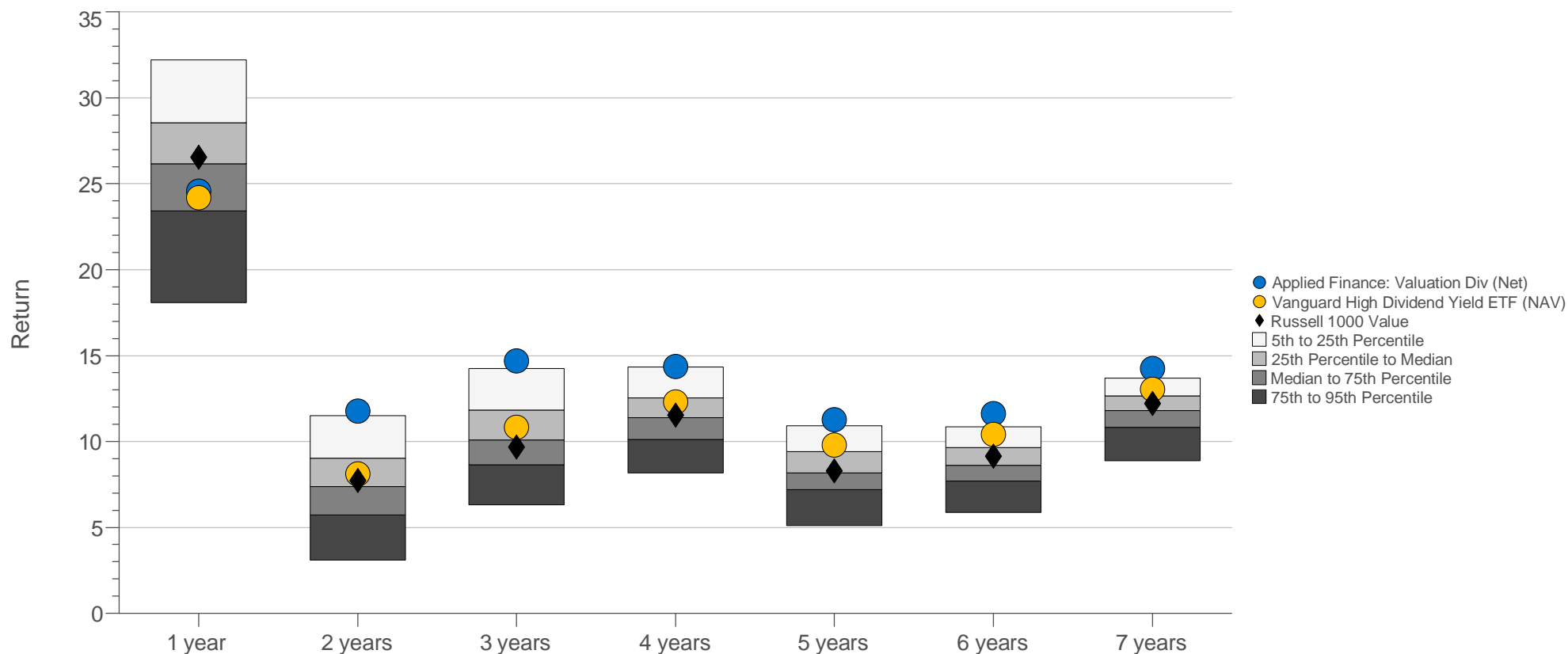
April 2012 - December 2019



|  | Max Drawdown | Max Drawdown Begin Date | Max Drawdown End Date | Max Drawdown Length | Max Drawdown Recovery Date | Pain Index | Pain Ratio | Omega (MAR = 0.00%) | Gain to Loss Ratio | High Water Mark Date | To High Water Mark |
|--|--------------|-------------------------|-----------------------|---------------------|----------------------------|------------|------------|---------------------|--------------------|----------------------|--------------------|
| Applied Finance: Valuation Div (Net)   | -9.96%       | Dec 2018                | Dec 2018              | 1                   | Feb 2019                   | 1.26%      | 10.22      | 2.49                | 0.91               | Dec 2019             | 0.00%              |
| Vanguard High Dividend Yield ETF (NAV) | -9.64%       | Feb 2018                | Dec 2018              | 11                  | Mar 2019                   | 1.32%      | 8.80       | 2.40                | 1.14               | Dec 2019             | 0.00%              |
| Russell 1000 Value                     | -11.72%      | Oct 2018                | Dec 2018              | 3                   | Apr 2019                   | 1.75%      | 6.32       | 2.17                | 0.98               | Dec 2019             | 0.00%              |

## Manager vs Zephyr Large Value Universe (Morningstar): Return

April 2012 - December 2019 (not annualized if less than 1 year)



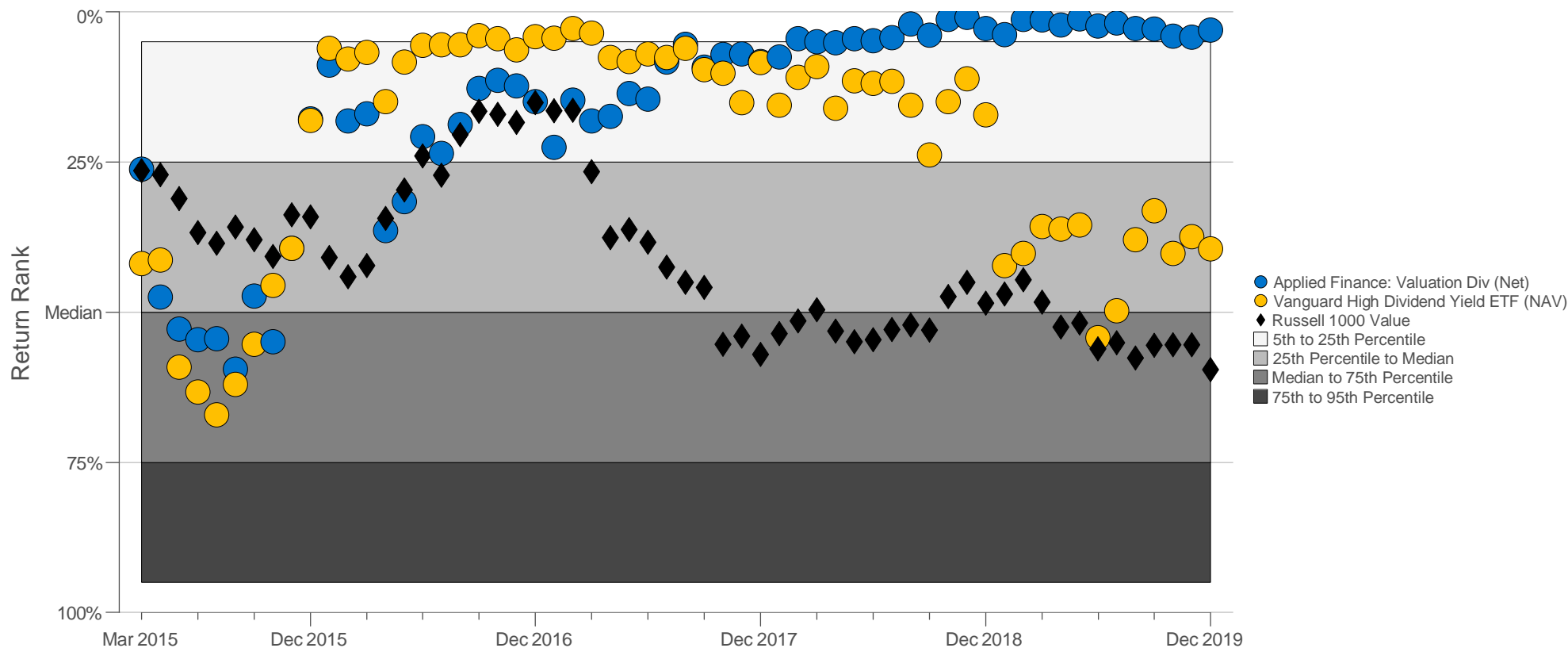
## Manager vs Zephyr Large Value Universe (Morningstar): Return

April 2012 - December 2019 (not annualized if less than 1 year)

|  | 1 year  | 2 years | 3 years | 4 years | 5 years | 6 years | 7 years |
|--|---------|---------|---------|---------|---------|---------|---------|
|  | 461 mng | 454 mng | 426 mng | 408 mng | 387 mng | 377 mng | 364 mng |
| Median                                 | 26.16%  | 7.38%   | 10.10%  | 11.38%  | 8.19%   | 8.62%   | 11.80%  |
| Applied Finance: Valuation Div (Net)   | 24.58%  | 11.77%  | 14.70%  | 14.37%  | 11.28%  | 11.61%  | 14.24%  |
| Vanguard High Dividend Yield ETF (NAV) | 24.20%  | 8.12%   | 10.82%  | 12.30%  | 9.80%   | 10.40%  | 13.04%  |
| Russell 1000 Value                     | 26.54%  | 7.74%   | 9.68%   | 11.55%  | 8.29%   | 9.13%   | 12.20%  |

### Manager vs Zephyr Large Value Universe (Morningstar): Return Rank

April 2012 - December 2019 (36-Month Moving Windows, Computed Monthly)



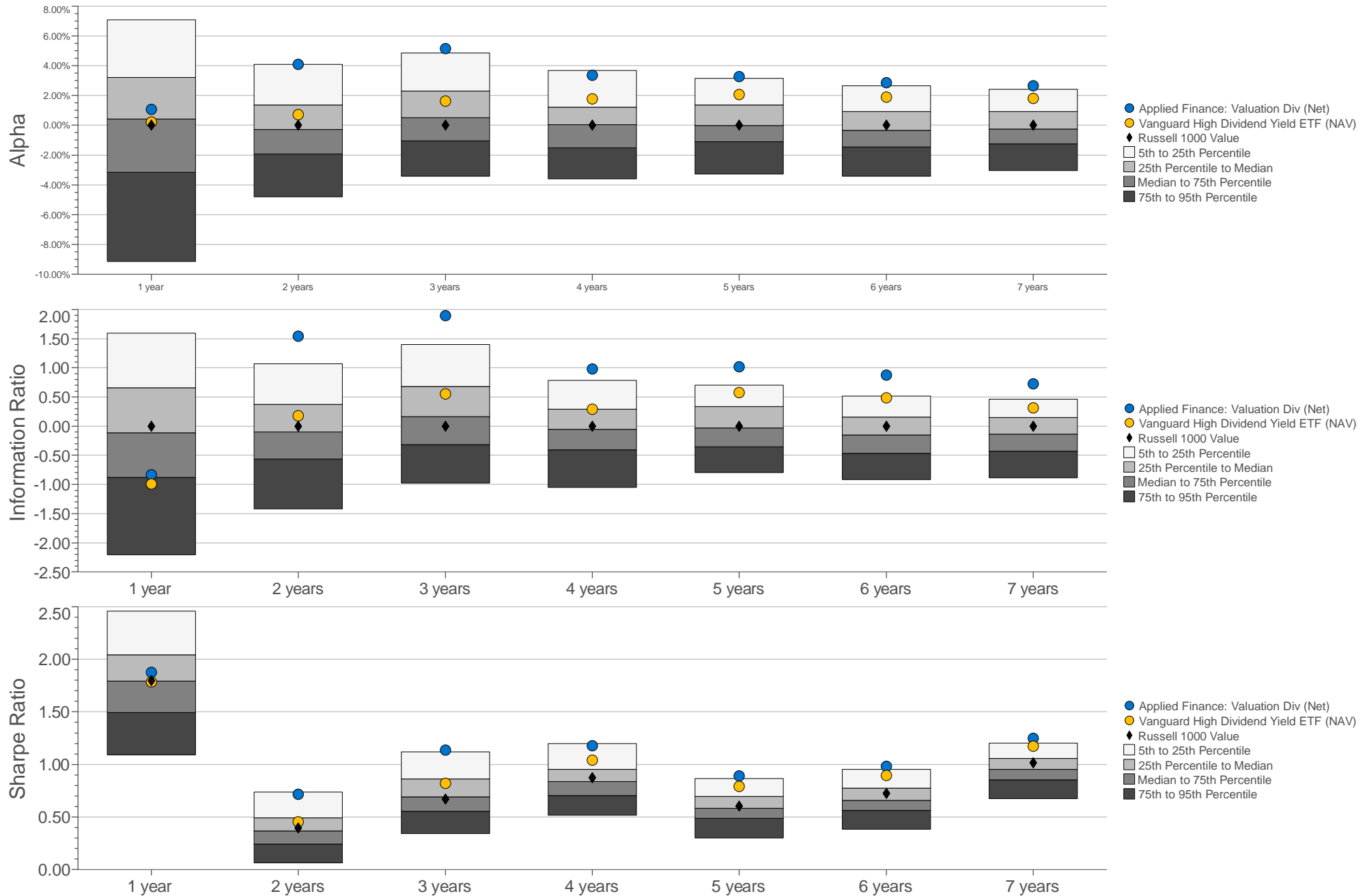
### Manager vs Zephyr Large Value Universe (Morningstar): Return Rank

April 2012 - December 2019 (36-Month Moving Windows, Computed Monthly)

|  | Jul 2015 | Dec 2015 | May 2016 | Oct 2016 | Mar 2017 | Jul 2017 | Dec 2017 | May 2018 | Oct 2018 | Mar 2019 | Aug 2019 | Dec 2019 |
|--|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|  | 357 mng  | 364 mng  | 366 mng  | 371 mng  | 379 mng  | 384 mng  | 387 mng  | 394 mng  | 399 mng  | 411 mng  | 415 mng  | 426 mng  |
| Applied Finance: Valuation Div (Net)   | 54.39%   | 17.86%   | 31.57%   | 11.45%   | 18.13%   | 8.37%    | 8.28%    | 4.48%    | 1.28%    | 1.40%    | 2.76%    | 3.03%    |
| Vanguard High Dividend Yield ETF (NAV) | 67.08%   | 18.08%   | 8.41%    | 4.46%    | 3.55%    | 7.59%    | 8.47%    | 11.52%   | 14.99%   | 35.74%   | 37.92%   | 39.50%   |
| Russell 1000 Value                     | 38.57%   | 34.13%   | 29.66%   | 17.10%   | 26.61%   | 42.50%   | 57.04%   | 54.89%   | 47.44%   | 48.33%   | 57.60%   | 59.60%   |

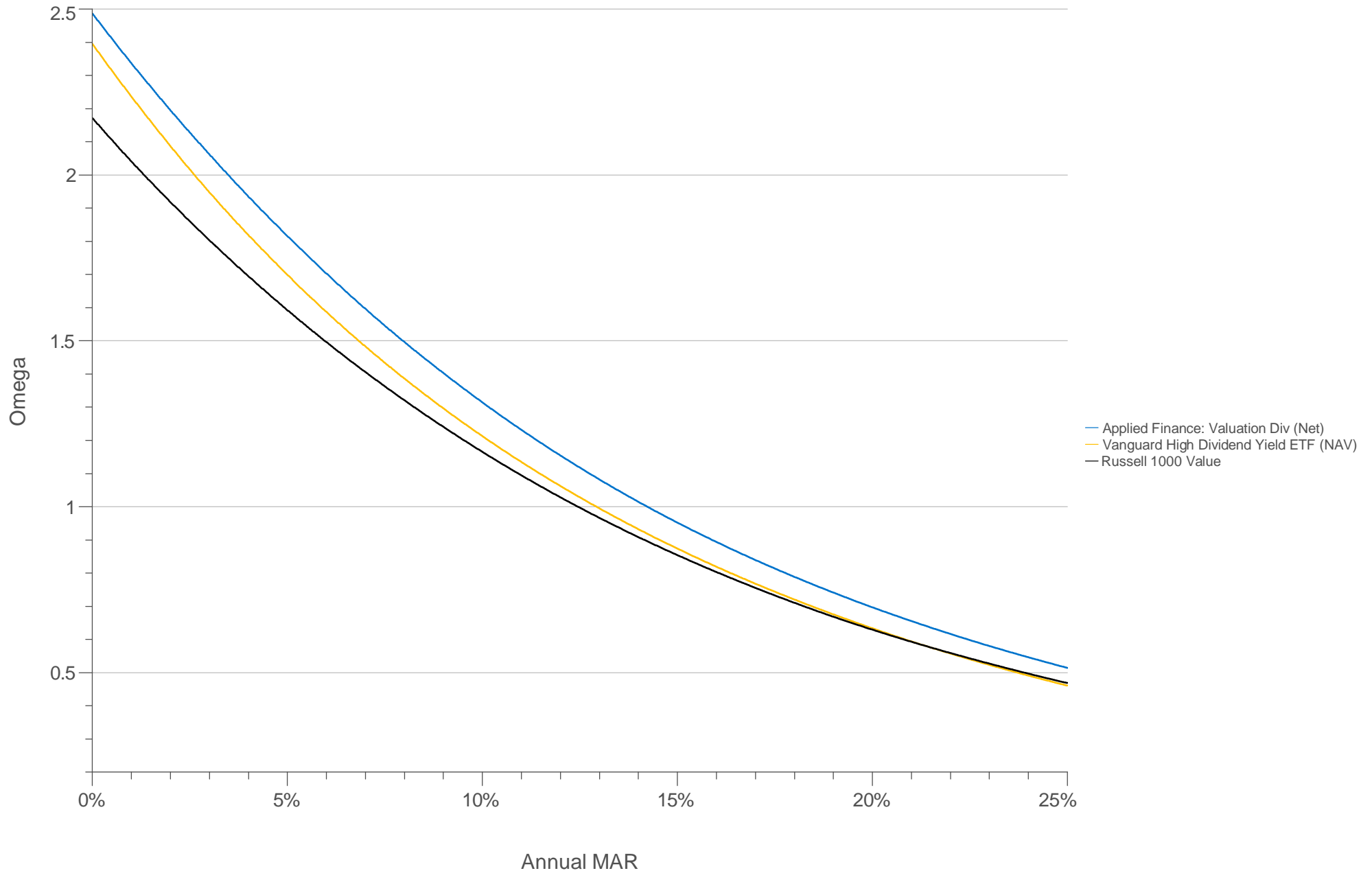
# Manager vs Zephyr Large Value Universe (Morningstar): Multi-Statistic

April 2012 - December 2019 (not annualized if less than 1 year)



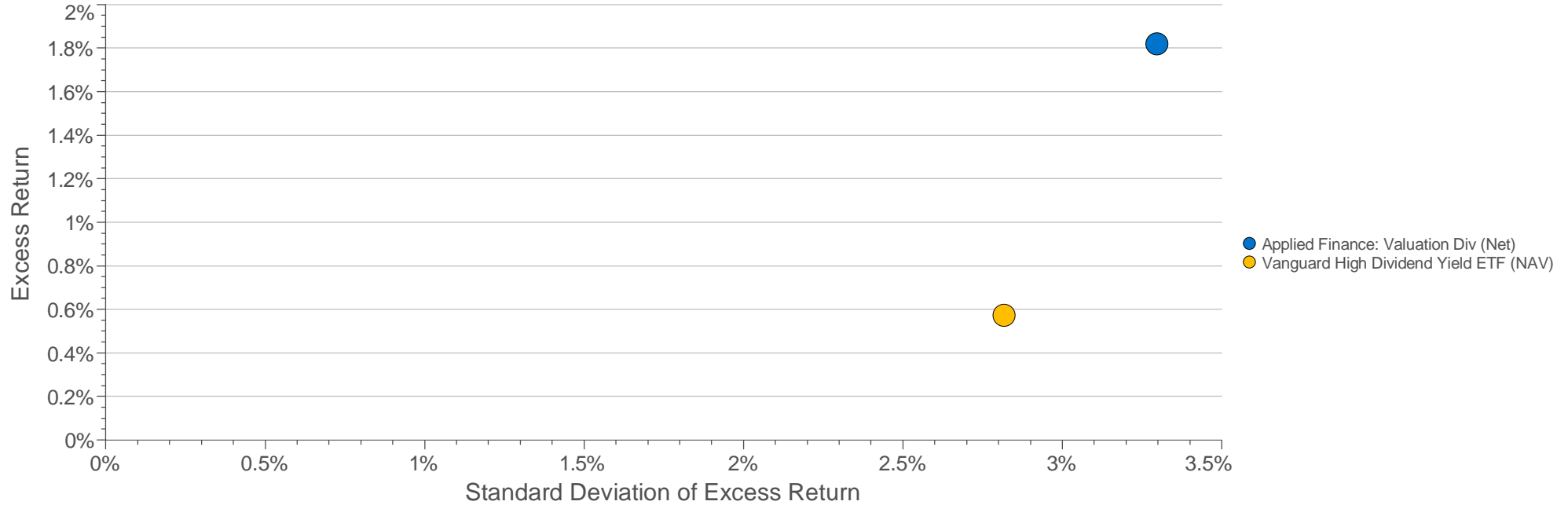
# Omega

April 2012 - December 2019

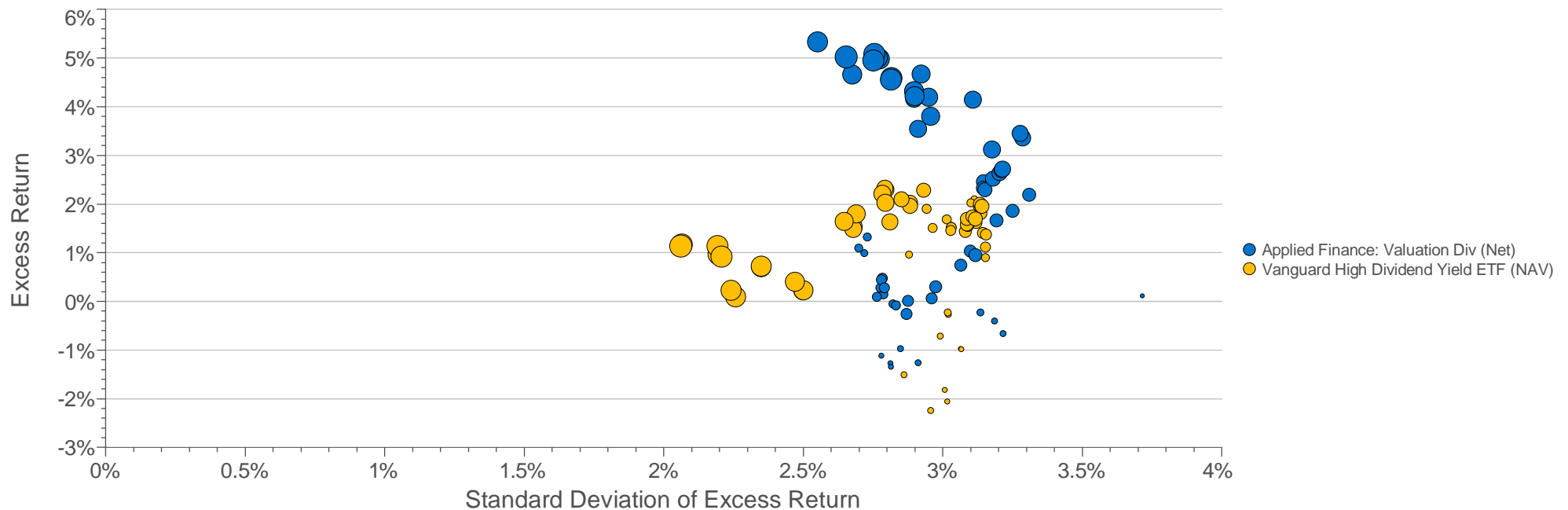




Annualized Excess Return / Standard Deviation of Excess Return (vs. Russell 1000 Value)  
 April 2012 - December 2019 (Single Computation)



Annualized Excess Return / Standard Deviation of Excess Return (vs. Russell 1000 Value)  
 April 2012 - December 2019 (36-Month Moving Windows, Computed Monthly)



## Correlation Matrix: Returns vs. Russell 1000 Value

April 2012 - December 2019

|   | (1)  | (2)  | (3)  |
|---|------|------|------|
| 1) Applied Finance: Valuation Div (Net)   | 1.00 |      |      |
| 2) Vanguard High Dividend Yield ETF (NAV) | 0.96 | 1.00 |      |
| 3) Russell 1000 Value                     | 0.96 | 0.97 | 1.00 |

## Periodic Returns

January 2015 - December 2019

|  |      | Jan   | Feb   | Mar   | Q1    | Apr   | May   | Jun   | Q2    | Jul  | Aug   | Sep   | Q3    | Oct   | Nov  | Dec   | Q4     | Year  |
|--|------|-------|-------|-------|-------|-------|-------|-------|-------|------|-------|-------|-------|-------|------|-------|--------|-------|
| Applied Finance: Valuation Div (Net)   | 2019 | 7.30  | 3.70  | 0.71  | 12.06 | 2.79  | -5.48 | 5.59  | 2.59  | 0.97 | -2.61 | 3.76  | 2.03  | 0.72  | 2.69 | 2.69  | 6.21   | 24.58 |
|  | 2018 | 4.81  | -3.86 | -1.09 | -0.34 | 0.95  | 2.10  | 0.12  | 3.19  | 4.69 | 2.66  | 0.74  | 8.27  | -3.94 | 4.12 | -9.96 | -9.94  | 0.28  |
|  | 2017 | 0.40  | 4.87  | -0.50 | 4.75  | 1.12  | 0.75  | 0.83  | 2.73  | 2.75 | 0.47  | 3.21  | 6.55  | 1.17  | 3.06 | 1.04  | 5.35   | 20.79 |
|  | 2016 | -4.17 | -0.75 | 7.32  | 2.08  | 0.24  | 0.43  | 0.57  | 1.25  | 2.87 | 0.75  | 0.49  | 4.14  | -1.14 | 5.29 | 1.20  | 5.34   | 13.38 |
|  | 2015 | -3.55 | 5.30  | -0.88 | 0.66  | 1.49  | 0.93  | -2.31 | 0.07  | 2.14 | -7.14 | -0.87 | -5.97 | 6.75  | 0.25 | -1.62 | 5.27   | -0.29 |
| Vanguard High Dividend Yield ETF (NAV) | 2019 | 6.13  | 3.81  | 0.50  | 10.73 | 2.93  | -6.39 | 6.64  | 2.75  | 0.74 | -2.02 | 3.81  | 2.46  | 1.00  | 2.34 | 3.06  | 6.54   | 24.20 |
|  | 2018 | 4.16  | -4.67 | -2.16 | -2.84 | 0.10  | 1.60  | -0.32 | 1.37  | 4.14 | 1.16  | 0.37  | 5.74  | -4.40 | 3.63 | -8.77 | -9.62  | -5.87 |
|  | 2017 | 0.09  | 3.58  | -0.33 | 3.33  | -0.08 | 0.40  | 1.07  | 1.39  | 1.61 | -0.11 | 3.02  | 4.56  | 1.69  | 3.12 | 1.34  | 6.27   | 16.42 |
|  | 2016 | -2.83 | 0.57  | 6.54  | 4.11  | 0.68  | 1.48  | 2.13  | 4.35  | 2.44 | -0.36 | -0.40 | 1.67  | -1.33 | 4.21 | 2.90  | 5.81   | 16.87 |
|  | 2015 | -2.92 | 4.96  | -2.12 | -0.27 | 1.98  | 0.36  | -2.60 | -0.31 | 1.00 | -5.63 | -1.54 | -6.16 | 8.35  | 0.21 | -0.94 | 7.55   | 0.33  |
| Russell 1000 Value                     | 2019 | 7.78  | 3.20  | 0.64  | 11.93 | 3.55  | -6.43 | 7.18  | 3.84  | 0.83 | -2.94 | 3.57  | 1.36  | 1.40  | 3.09 | 2.75  | 7.41   | 26.54 |
|  | 2018 | 3.87  | -4.78 | -1.76 | -2.83 | 0.33  | 0.59  | 0.25  | 1.18  | 3.96 | 1.48  | 0.20  | 5.70  | -5.18 | 2.99 | -9.60 | -11.72 | -8.27 |
|  | 2017 | 0.71  | 3.59  | -1.02 | 3.27  | -0.19 | -0.10 | 1.63  | 1.34  | 1.33 | -1.16 | 2.96  | 3.11  | 0.73  | 3.06 | 1.46  | 5.33   | 13.66 |
|  | 2016 | -5.17 | -0.03 | 7.20  | 1.64  | 2.10  | 1.55  | 0.86  | 4.58  | 2.90 | 0.77  | -0.21 | 3.48  | -1.55 | 5.71 | 2.50  | 6.68   | 17.34 |
|  | 2015 | -4.00 | 4.84  | -1.36 | -0.72 | 0.93  | 1.20  | -2.00 | 0.11  | 0.44 | -5.96 | -3.02 | -8.40 | 7.55  | 0.38 | -2.15 | 5.64   | -3.83 |