

## Valuation Dividend Strategy: Income + Capital Appreciation

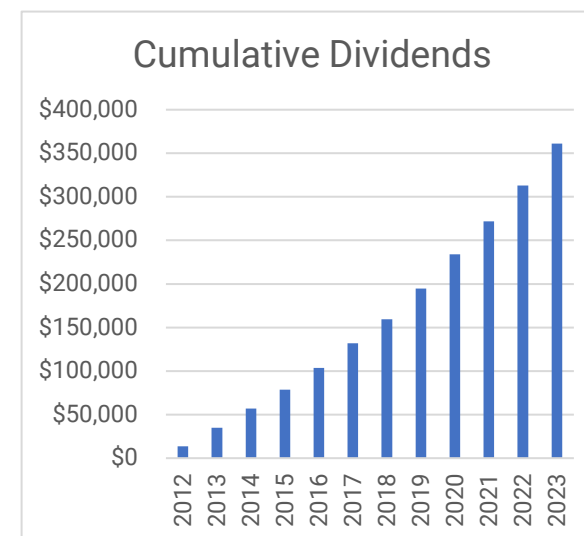
**Objective:** Consistent and growing dividends and capital appreciation for long-term wealth creation

### Growth of \$500,000 (Inception\* thru 12/31/2023)

- \$500,000 invested in 2012\* **worth over \$1.8M today** based on the model's total return (capital gains + dividends).
- \$361K of total lifetime dividend income generated, equivalent to **72% of the initial \$500,000 investment**.
- \$48K in dividends in last calendar year (2023), equivalent to **9.6% of the initial \$500,000 investment**.
- Dividends can be **reinvested for long-term growth** or also used as an **income source and distributed** as needed for investors at different life stages.
- Model has **produced positive calendar year returns in all but two years** (2015 and 2022).

The scenario below uses a hypothetical \$500,000 investment in the Valuation Dividend Strategy. The results are net of 30 bps fees.

Year	Total Return	Yield Return	Return without Dividends	Annual Income	Cumulative Value with Dividends Withdrawn	Cumulative Value with Dividends Reinvested
2012*	5.74%	2.71%	3.04%	\$13,533	\$515,176	\$528,709
2013	31.41%	4.14%	27.27%	\$21,343	\$655,648	\$694,775
2014	13.29%	3.36%	9.94%	\$21,997	\$720,791	\$787,115
2015	-0.28%	3.02%	-3.31%	\$21,794	\$696,948	\$784,878
2016	13.38%	3.59%	9.80%	\$24,997	\$765,227	\$889,923
2017	20.79%	3.67%	17.12%	\$28,046	\$896,243	\$1,074,904
2018	0.50%	3.09%	-2.60%	\$27,734	\$872,950	\$1,080,231
2019	24.57%	4.04%	20.53%	\$35,249	\$1,052,143	\$1,345,591
2020	1.32%	3.75%	-2.43%	\$39,461	\$1,026,601	\$1,363,392
2021	27.53%	3.67%	23.87%	\$37,651	\$1,271,604	\$1,738,776
2022	-6.19%	3.23%	-9.42%	\$41,063	\$1,151,876	\$1,631,209
2023	10.51%	4.19%	6.32%	\$48,292	\$1,224,643	\$1,802,644



### Dividend Income Summary

- **Sum of Total Annual Income (2012 – 2023):** \$361,160
- **Last Calendar Year Income (2023):** \$48,292
- **Average Annual Income Growth:** 8.9%

Source: Applied Finance / eVestment

\*2012 is a Partial Year. Data Date: 4/11/2012 – 12/31/2023

Additional Disclosure

**Past performance is no guarantee of future results.**

## **VALUATION DIVIDEND STRATEGY**

### **DISCLAIMERS**

*This presentation is shown for illustrative purposes only and is not intended to be an accurate representation of actual dividend yield for a given year or annual income earned in that year for any particular investor. The methodology for calculating the dividend yield has inherent flaws, as it is calculated quarterly and averaged over the course of a given year. For this reason, dividend yield in this presentation may differ from the dividend yield of a representative account from which total return was calculated.*

*The Valuation Dividend Strategy is a long portfolio composed of approximately 25 to 35 U.S. traded large cap equity securities. It is designed to provide capital appreciation, income, and superior total returns over long-term investment horizons. In selecting the equity securities, the strategy seeks companies with attractive valuations and sustainable dividends, while also attempting to diversify the portfolio across the economic sectors. The Valuation Dividend is a live model portfolio and does not reflect actual client investments.*

*The above presentation is based on holdings in the Valuation Dividend Strategy, which started 4/11/2012. Holdings in the Valuation Dividend Strategy are subject to change throughout the year.*

*Gross Performance of the Valuation Dividend Strategy is based on a hypothetical fully-invested portfolio and excludes all fees and expenses. Net Performance of the Valuation Dividend strategy is calculated by deducting an annual investment management fee from Gross Performance. Most individual accounts will have some cash level. Performance is calculated on a pre-tax basis and does not include any reduction for applicable non-U.S. withholding taxes, if any. Past performance is no guarantee of future results. Individual security weights may vary by account.*

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